

Daily Journal

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TOPWOMEN LAWYERS

The Daily Journal's Annual List of
Leading Women Lawyers in California

Pamela L. Westhoff

**Sheppard, Mullin, Richter
& Hampton LLP**

Los Angeles

Practice Type:
Transactional

Specialty:
Real estate



Westhoff, who specializes in real estate, land use and environmental law, has a penchant for cutting-edge deals. In April, she helped Lincoln Property Co. become the property manager for the new Anaheim Regional Transportation Intermodal Center. The project is unique for the city, with a private company leasing and managing a major public transportation building.

Westhoff said the project was further

complicated by its location between two major sports venues, the Honda Center and Angel Stadium.

"We talked to a lot of risk managers,"

she said.

The project has also caught the attention of other cities, which are looking at it as a possible guide to how to handle similar transportation projects, she said. "They're using this for a model in San Francisco."

Westhoff has also established a foothold for herself in the world of data centers, which involve complicated lease agreements, as the deals must cover things such as backup power supplies and infrastructure for complex cooling systems — both of which are necessary to keeping essential systems running.

"It's almost more of a service agreement than just the lease," she said. "I started working on them back in 1998, when there weren't a lot of people doing it."

Westhoff also handles technology related deals for broadcasters and telecommunications companies, such as Garland Connect and Liberman Broadcasting, including rooftop agreements and the construction of broadcast towers.

— Joshua Sebold